



**THE MILLENNIUM PROMISE ALLIANCE, INC.**

**CONSOLIDATED FINANCIAL STATEMENTS**

**DECEMBER 31, 2013 and 2012**

## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
The Millennium Promise Alliance, Inc.  
New York, New York

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of The Millennium Promise Alliance, Inc. (the "Organization"), which comprise the consolidated statements of financial position as of December 31, 2013 and 2012 and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Consolidated Financial Statements***

The Organization's management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Millennium Promise Alliance, Inc. as of December 31, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.



New York, New York  
September 11, 2014

# THE MILLENNIUM PROMISE ALLIANCE, INC.

## Consolidated Statements of Financial Position

	December 31,	
	<u>2013</u>	<u>2012</u>
<b>ASSETS</b>		
Cash and cash equivalents (including \$50,000 restricted cash in 2013 and 2012)	\$ 8,136,341	\$ 5,015,727
Investments		23,917
Contributions and grants receivable, net	1,888,806	11,229,425
Advances to Implementation Partners	1,607,518	2,678,588
Property and equipment, net	243,911	336,603
Prepaid expenses and other assets	<u>277,084</u>	<u>194,622</u>
	<u>\$ 12,153,660</u>	<u>\$ 19,478,882</u>
<b>LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 1,123,419	\$ 1,297,594
Grants payable	<u>1,896,352</u>	<u>270,912</u>
	<u>3,019,771</u>	<u>1,568,506</u>
Commitments and contingency (Note I)		
<b>NET ASSETS</b>		
Unrestricted	825,368	1,618,145
Temporarily restricted	<u>8,308,521</u>	<u>16,292,231</u>
	<u>9,133,889</u>	<u>17,910,376</u>
	<u>\$ 12,153,660</u>	<u>\$ 19,478,882</u>

**THE MILLENNIUM PROMISE ALLIANCE, INC.**

**Consolidated Statements of Activities**

	Year Ended December 31,					
	2013			2012		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
<b>Public support and revenue:</b>						
Contributions and grants	\$ 3,003,502	\$ 15,832,432	\$ 18,835,934	\$ 905,786	\$ 12,105,655	\$ 13,011,441
Contributions in kind		168,425	168,425	23,917	2,781,267	2,805,184
Rental and other income	405,539		405,539	333,555		333,555
Interest income	218	1,936	2,154	244	1,396	1,640
	<u>3,409,259</u>	<u>16,002,793</u>	<u>19,412,052</u>	<u>1,263,502</u>	<u>14,888,318</u>	<u>16,151,820</u>
Public support and revenue before net assets released from restrictions						
	3,409,259	16,002,793	19,412,052	1,263,502	14,888,318	16,151,820
Net assets released from restrictions	<u>23,986,503</u>	<u>(23,986,503)</u>	<u>0</u>	<u>29,951,409</u>	<u>(29,951,409)</u>	<u>0</u>
Total public support and revenue	<u>27,395,762</u>	<u>(7,983,710)</u>	<u>19,412,052</u>	<u>31,214,911</u>	<u>(15,063,091)</u>	<u>16,151,820</u>
<b>Expenses:</b>						
Program services	<u>24,892,953</u>		<u>24,892,953</u>	<u>27,441,561</u>		<u>27,441,561</u>
Supporting services:						
Management and general	2,788,947		2,788,947	1,851,307		1,851,307
Fund-raising	<u>475,629</u>		<u>475,629</u>	<u>608,589</u>		<u>608,589</u>
Total supporting services	<u>3,264,576</u>		<u>3,264,576</u>	<u>2,459,896</u>		<u>2,459,896</u>
Total expenses	<u>28,157,529</u>		<u>28,157,529</u>	<u>29,901,457</u>		<u>29,901,457</u>
<b>Change in net assets before foreign currency translation loss</b>						
	(761,767)	(7,983,710)	(8,745,477)	1,313,454	(15,063,091)	(13,749,637)
Foreign currency translation loss	<u>(31,010)</u>		<u>(31,010)</u>	<u>(4,109)</u>		<u>(4,109)</u>
<b>Change in net assets</b>	<u>(792,777)</u>	<u>(7,983,710)</u>	<u>(8,776,487)</u>	<u>1,309,345</u>	<u>(15,063,091)</u>	<u>(13,753,746)</u>
Net assets at beginning of year	<u>1,618,145</u>	<u>16,292,231</u>	<u>17,910,376</u>	<u>308,800</u>	<u>31,355,322</u>	<u>31,664,122</u>
<b>Net assets at end of year</b>	<u>\$ 825,368</u>	<u>\$ 8,308,521</u>	<u>\$ 9,133,889</u>	<u>\$ 1,618,145</u>	<u>\$ 16,292,231</u>	<u>\$ 17,910,376</u>

See notes to consolidated financial statements

**THE MILLENNIUM PROMISE ALLIANCE, INC.**

**Consolidated Statement of Functional Expenses  
Year Ended December 31, 2013**

(With summarized financial information for 2012)

	Program Services	Supporting Services		Total Supporting Services	Totals	
		Management and General	Fund- raising		2013	2012
Salaries and fringe benefits	\$ 7,401,075	\$ 886,897	\$ 352,483	\$ 1,239,380	\$ 8,640,455	\$ 9,115,299
Villages expenses	14,671,457			0	14,671,457	18,176,150
Grant expense	2,492,117			0	2,492,117	1,090,296
Professional fees	74,050	212,991	44,008	256,999	331,049	267,722
Promotions and advertising						7,129
Insurance	85,006	45,326		45,326	130,332	159,359
Office expenses	18,508	27,487	13,706	41,193	59,701	137,402
Telephone	34,240	49,366	5,442	54,808	89,048	156,912
Occupancy costs		480,064		480,064	480,064	482,866
Travel	82,736	115,819	20,145	135,964	218,700	326,150
Repairs and maintenance		21,791	4,538	26,329	26,329	72,745
Conferences and seminars		12,239		12,239	12,239	49,804
Delivery and postage	2,245	2,423	481	2,904	5,149	6,508
Bank charges		21,444		21,444	21,444	3,382
Printing and reproduction		2,305	15,154	17,459	17,459	22,149
Depreciation and amortization	31,519	49,497	19,672	69,169	100,688	110,066
Total expenses before provision for (reduction in) doubtful accounts	24,892,953	1,927,649	475,629	2,403,278	27,296,231	30,183,939
Provision for (reduction in) doubtful accounts		861,298		861,298	861,298	(282,482)
Total expenses	<u>\$ 24,892,953</u>	<u>\$ 2,788,947</u>	<u>\$ 475,629</u>	<u>\$ 3,264,576</u>	<u>\$ 28,157,529</u>	<u>\$ 29,901,457</u>

See notes to consolidated financial statements

**THE MILLENNIUM PROMISE ALLIANCE, INC.**

**Consolidated Statement of Functional Expenses  
Year Ended December 31, 2012**

	<u>Program Services</u>	<u>Supporting Services</u>		<u>Total Supporting Services</u>	<u>Total</u>
		<u>Management and General</u>	<u>Fund- raising</u>		
Salaries and fringe benefits	\$ 7,688,713	\$ 1,041,324	\$ 385,262	\$ 1,426,586	\$ 9,115,299
Villages expenses	18,176,150				18,176,150
Grant expense	1,090,296				1,090,296
Professional fees	64,682	132,528	70,512	203,040	267,722
Promotions and advertising			7,129	7,129	7,129
Insurance	124,347	35,012		35,012	159,359
Office expenses	42,380	73,357	21,665	95,022	137,402
Telephone	88,465	59,736	8,711	68,447	156,912
Occupancy costs		482,866		482,866	482,866
Travel	118,846	168,477	38,827	207,304	326,150
Repairs and maintenance		30,652	42,093	72,745	72,745
Conferences and seminars	16,158	33,646		33,646	49,804
Delivery and postage	3,182	2,356	970	3,326	6,508
Bank charges		3,382		3,382	3,382
Printing and reproduction		10,812	11,337	22,149	22,149
Depreciation and amortization	<u>28,342</u>	<u>59,641</u>	<u>22,083</u>	<u>81,724</u>	<u>110,066</u>
Total expenses before reduction in doubtful accounts	27,441,561	2,133,789	608,589	2,742,378	30,183,939
Reduction in doubtful accounts		<u>(282,482)</u>		<u>(282,482)</u>	<u>(282,482)</u>
Total expenses	<u>\$ 27,441,561</u>	<u>\$ 1,851,307</u>	<u>\$ 608,589</u>	<u>\$ 2,459,896</u>	<u>\$ 29,901,457</u>

# THE MILLENNIUM PROMISE ALLIANCE, INC.

## Consolidated Statements of Cash Flows

	Year Ended December 31,	
	<u>2013</u>	<u>2012</u>
<b>Cash flows from operating activities:</b>		
Change in net assets	\$ (8,776,487)	\$ (13,753,746)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Provision for (reduction in) doubtful accounts	861,298	(282,482)
Depreciation and amortization	100,688	110,066
Donated securities	(25,439)	(23,917)
Proceeds from sale of donated securities	49,356	
Changes in:		
Contributions and grants receivable	8,479,321	15,417,749
Advances to Implementation Partners	1,071,070	1,233,971
Prepaid expenses and other assets	(82,462)	35,063
Accounts payable and accrued expenses	(174,175)	377,913
Grants payable	<u>1,625,440</u>	<u>270,912</u>
Net cash provided by operating activities	<u>3,128,610</u>	<u>3,385,529</u>
<b>Cash flows from investing activities:</b>		
Purchase of property and equipment	<u>(7,996)</u>	<u>(11,778)</u>
<b>Net increase in cash and cash equivalents</b>	<b>3,120,614</b>	<b>3,373,751</b>
Cash and cash equivalents, beginning of year	<u>5,015,727</u>	<u>1,641,976</u>
<b>Cash and cash equivalents, end of year</b>	<b><u>\$ 8,136,341</u></b>	<b><u>\$ 5,015,727</u></b>

## THE MILLENNIUM PROMISE ALLIANCE, INC.

### Notes to Consolidated Financial Statements December 31, 2013 and 2012

#### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### [1] Organization:

The mission of The Millennium Promise Alliance, Inc. ("MP") is to achieve the Millennium Development Goals - eight globally endorsed objectives that address the many aspects of extreme poverty - in Africa by the end of 2015. MP works with impoverished communities, national and local governments, and partner organizations to implement high-impact programs aimed at transforming lives on the continent and engaging donor nations, corporations, and the general public in the effort. MP's work is premised on the belief that, for the first time in history, our generation has the opportunity to end extreme poverty, hunger, and disease worldwide by 2025.

MP administers the Millennium Villages Project (the "MVP"), its flagship initiative that takes an integrated approach to addressing extreme poverty, in villages across 10 countries. By combining the best scientific and local knowledge, MVP address all the major problems simultaneously - hunger, disease, inadequate education, lack of safe drinking water, and absence of essential infrastructure - to assist communities on their way to self-sustainable development.

MP also plays a leading role in mobilizing the private sector to find solutions to key problems that contribute to extreme poverty in Africa, like malaria, which kills between one and three million Africans a year. MP is a founding partner of Malaria No More ("MNM"), an initiative launched at the December 2006 White House Summit on malaria, which seeks to galvanize corporations, foundations, faith-based groups, grassroots networks, and the public to support a comprehensive approach to controlling the deadly, yet preventable, disease. Certain offices and members of the Organization were also board members of MNM, though criteria for consolidation are not met.

During Phase I of the MVP, which commenced in July 2006 and ran through June 2011, MP relied primarily on three implementation partners to perform operational functions for the MVP in the areas of financial management, procurement, human resources, contracting and other administrative services. The implementation partners were: (i) The United Nations Development Programme ("UNDP"); (ii) The International Centre for Research in AgroForestry ("ICRAF"); and (iii) Millennium Development Ethiopia. Effective July 1, 2011, MP began Phase II of the MVP, which runs through December 2015.

During Phase II, MP assumed direct operational and financial management responsibility for the MVP from UNDP and ICRAF and entered into an agreement with the United Nations Office of Project Services ("UNOPS") to provide human resource contracting and payroll administration support for MP's international activities. In addition to its local offices, MP established a wholly controlled subsidiary in Tanzania to facilitate operations in that country. In 2014, MP established a wholly controlled subsidiary in Nigeria to facilitate operations in that country.

In addition, during Phase II, MP is working with the local communities and local and national governments for them to assume greater roles and responsibilities for many aspects of the MVP, including management and operation of health and education facilities and personnel. Support from external donor resources via MP is scaling down as governments take over programs and project interventions are handed over to local ownership. In three project locations, Mali, Senegal and Uganda, the MVP is now entirely financed by the national governments. Funds are provided to the governments from financing in the form of loans from a bank. By the end of the project period in 2015, it is expected that the MVP communities will continue to progress with no operational or financial support from MP. MP and its collaborators on the MVP will continue to provide technical and policy advisory support to the national and local governments for scaling up the MVP model.

MP, incorporated in 2005 in the state of Delaware, is exempt from federal income taxes under section 501(c)(3) of the U.S. Internal Revenue Code and from state and local taxes under comparable laws.

The accompanying consolidated financial statements include the accounts of The Millennium Promise Alliance, Inc. and its controlled subsidiary (together, the "Organization"). All intercompany accounts and transactions have been eliminated in consolidation.



## THE MILLENNIUM PROMISE ALLIANCE, INC.

### Notes to Consolidated Financial Statements December 31, 2013 and 2012

#### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### [2] Basis of accounting:

The accompanying consolidated financial statements of the Organization have been prepared using the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America as applicable to not-for-profit organizations.

##### [3] Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses, as well as the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

##### [4] Cash and cash equivalents:

For financial reporting purposes, the Organization considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents.

##### [5] Advances to Implementation Partners:

In conjunction with the Organization's objective to end extreme poverty in Africa, during Phase I of the MVP, the Organization entered into service agreements with three unrelated non-governmental organizations (the "Implementation Partners") to manage and oversee the Millennium Village operations funded by the Organization. The Implementation Partners administered expenditures for villages located in 10 countries in Africa (see Note A[1]).

Funds transferred to Implementation Partners in accordance with the service agreements, in excess of expenditures incurred, are initially reflected as advances (see Note C). Once the Implementation Partners spend the funds, the Organization reclassifies the advances as village expenses.

Effective June 30, 2011, the Organization terminated its services with one of the Implementation Partners and commenced winding down operations with that Implementation Partner. Consequently, effective July 1, 2011, the Organization directly administers expenditures for villages located in eight countries.

Effective January 31, 2012, the Organization terminated the service agreement with another Implementation Partner administering expenditures for operations in one country. Commencing on that date, the Organization directly administers expenditures for operations in that country.

During 2011, the Organization entered into a service agreement with a new partner to provide human resources management services for most personnel working in Africa ("HR Partner"). Funds transferred to the HR Partner in excess of personnel expenditures are reflected as advances (see Note C).

The Organization has continued to use one of the original three Implementation Partners during Phase II of the MVP in one of the countries.

The result of these transitions is that, effective December 31, 2012, there are two active Implementation Partners.

##### [6] Investments:

Donated securities are recorded at their fair values as determined by the proceeds received on the date of sale. The investments at December 31, 2012 represent donated equity securities recorded at their fair values on the date of the donation, which were sold in 2013.

## THE MILLENNIUM PROMISE ALLIANCE, INC.

### Notes to Consolidated Financial Statements December 31, 2013 and 2012

#### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### [7] Property and equipment:

Property, equipment and website and software are reported at their original costs at the dates of acquisition or at their fair values at the dates of donation. The Organization capitalizes property and equipment with an original cost of \$500 or more and with a useful life in excess of one year. Depreciation is provided using the straight-line method over the expected useful lives of the respective assets, which range from 3 to 5 years.

##### [8] Grants and direct support:

Grants and direct support to others are recognized as expenses in the period the grants are approved. Outstanding grants payable as of December 31, 2013 and 2012 amounted to \$1,896,352 and \$270,912, respectively. These grant payables are to be paid in the subsequent year.

##### [9] Net assets:

The net assets of the Organization are classified and reported as follows:

###### (a) Unrestricted:

Unrestricted net assets represent resources that are not subject to donor-imposed restrictions.

###### (b) Temporarily restricted:

Temporarily restricted net assets represent those resources that have been restricted by donors for specific purposes. When a donor restriction expires, that is, when a stipulated time-restriction ends or a purpose-restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and are reported in the accompanying consolidated statements of activities as net assets released from restrictions.

##### [10] Contributions and grants:

Contributions and grants are recorded as revenue upon the receipt of cash or unconditional pledges. Contributions and grants are considered available for unrestricted use, unless donors restrict the use. Expenses are reported as decreases in unrestricted net assets. The Organization periodically evaluates the collectibility of its contributions and receivables and provides allowances for anticipated losses, if any, when necessary.

##### [11] In-kind donations:

Contributions-in-kind are recorded at fair value upon the receipt of goods, facilities or services.

##### [12] Fair value measurements:

The Organization reports a fair value measurement of all applicable financial assets and liabilities, including cash and cash equivalents, contributions and grants receivable, and short-term payables.

##### [13] Functional allocation of expenses:

The costs of providing the Organization's various programs and supporting services have been summarized on a functional basis in the accompanying consolidated statements of activities and functional expenses. Accordingly, certain costs as reported in the accompanying consolidated statements of functional expenses have been allocated among the program and supporting services in reasonable ratios determined by management.

# THE MILLENNIUM PROMISE ALLIANCE, INC.

## Notes to Consolidated Financial Statements December 31, 2013 and 2012

### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### [14] Foreign currency translation:

Foreign currency translation gains or losses are the inherent result of the process of translating into U.S. dollars. For financial reporting purposes, the Organization's foreign operations are stated in their respective functional currencies. These gains or losses are shown as a separate component in the accompanying consolidated statements of activities.

#### [15] Income tax uncertainties:

The Organization follows the provisions of the Financial Accounting Standards Board's Accounting Standards Codification ("ASC") Topic 740-10-05, relating to accounting and reporting for uncertainty in income taxes. Because of the Organization's general tax-exempt status, ASC Topic 740-10-05 has not had, and is not expected to have, a material impact on the Organization's consolidated financial statements. The Organization is no longer subject to examination by federal and state tax authorities for years prior to 2010.

#### [16] Subsequent events:

The Organization considers the accounting treatments and the related disclosures in the current year's financial statements that may be required as the result of all events or transactions that occur after December 31, 2013 through September 11, 2014, the date the financial statements are available to be issued.

#### [17] Reclassification note:

Certain accounts in 2012 were reclassified to conform to the current year's presentation.

### NOTE B - CONTRIBUTIONS AND GRANTS RECEIVABLE

At each year-end, contributions and grants receivable were estimated to be due as follows:

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Gross amounts due in:		
2013		\$ 10,798,808
2014	\$ 1,508,399	1,005,000
2015	663,334	635,000
2016	115,000	70,000
2017	<u>225,000</u>	
	2,511,733	12,508,808
Less allowance for uncollectible contributions and grants	(550,000)	(1,160,000)
Less reduction of contributions and grants due in excess of one year, at a discount rate of 3% in 2013 and 2012	<u>(72,927)</u>	<u>(119,383)</u>
	<u>\$ 1,888,806</u>	<u>\$ 11,229,425</u>

As the MVP moves toward its completion in 2015, the Organization has utilized funds generated from prior years' contributions and grants, resulting in a reduction of the receivables in 2013.

## THE MILLENNIUM PROMISE ALLIANCE, INC.

### Notes to Consolidated Financial Statements December 31, 2013 and 2012

#### NOTE B - CONTRIBUTIONS AND GRANTS RECEIVABLE (CONTINUED)

Beginning in 2013 in Mali and Uganda and continuing in 2014 in Senegal, the Organization has entered into agreements with the governments of these countries to fund the completion of the projects and, in addition, in Uganda, to scale up the project within the country. In each of these countries, funds are being provided by a bank to the respective governments. By the end of the project period in 2015, it is expected that the MVP communities will continue to progress with no operational or financial support from the Organization. The Organization and its collaborators on the MVP will continue to provide technical and policy advisory support to the national and local governments to scale up the MVP model.

Subsequent to year-end, in 2014 the Organization entered into a grant support agreement with the UNOPS. Grant support totaling approximately \$4,700,000 (pursuant to an agreement between the Government of Japan and the United Nations) will be provided to the Organization for the operations of the MVP in Kenya, Rwanda and Nigeria for a 12 month period beginning April 4, 2014.

In addition, subsequent to year-end, the Korea International Cooperation Agency ("KOICA"), an agency of the Government of South Korea, signed a Memorandum of Understanding with the Organization for a \$3,000,000 grant for the operations of the MVP in Uganda and Tanzania for the years 2014 and 2015. In April 2014, KOICA provided \$1,300,000 of funding to the Organization.

Other grants and contributions continue to be pursued by management and the Board of Directors.

#### NOTE C - ADVANCES TO IMPLEMENTATION PARTNERS

As of December 31, 2013 and 2012, \$1,607,518 and \$2,678,588, respectively, have been advanced to the Implementation Partners. Unexpended advances to former partners of approximately \$756,000 were refunded to the Organization in 2013. At December 31, 2013 and 2012, the Organization does not have any unfunded commitments to the Implementation Partners.

#### NOTE D - PROPERTY AND EQUIPMENT

At each fiscal year-end, property and equipment consisted of the following:

	December 31,	
	2013	2012
Office furniture and equipment	\$ 67,915	\$ 70,700
Website and software	<u>458,402</u>	<u>492,507</u>
	526,317	563,207
Less accumulated depreciation and amortization	<u>(282,406)</u>	<u>(226,604)</u>
	<u>\$ 243,911</u>	<u>\$ 336,603</u>

During 2013 and 2012, the Organization wrote off approximately \$44,000 and \$13,000 of fully depreciated property and equipment, respectively.

## THE MILLENNIUM PROMISE ALLIANCE, INC.

### Notes to Consolidated Financial Statements December 31, 2013 and 2012

#### NOTE E - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at December 31, 2013 and 2012 of \$8,308,521 and \$16,292,231, respectively, were restricted for the following purposes:

	December 31,	
	2013	2012
Program-related (MVP)	\$ 7,938,521	\$ 11,802,231
Time-restricted for operations	<u>370,000</u>	<u>4,490,000</u>
	<u>\$ 8,308,521</u>	<u>\$ 16,292,231</u>

During each year, net assets were released from restrictions for the following purposes:

	December 31,	
	2013	2012
Program-related (MVP)	\$ 18,057,015	\$ 16,127,409
Time-restricted for operations	<u>5,929,488</u>	<u>13,824,000</u>
	<u>\$ 23,986,503</u>	<u>\$ 29,951,409</u>

#### NOTE F - IN-KIND DONATIONS

In 2013, the Organization received donated telephone equipment, medicine, and other supplies for the MVP, with a fair value aggregating to approximately \$168,000. In 2012, the Organization received donated fertilizers, computers and medical equipment for the MVP, with a fair value of approximately \$2,430,000 and \$351,000, respectively. The in-kind donations were recorded as a revenue and expense in the consolidated statement of activities. In addition, in 2013 and 2012, the Organization received donated securities with a fair value of approximately \$25,000 and \$24,000, respectively. The donated securities were sold in 2013.

A number of unpaid volunteers have made significant contributions of their time performing administrative functions. The value of this contributed time is not recorded in the accompanying consolidated financial statements because it does not meet the criteria for revenue recognition required by accounting principles generally accepted in the United States of America.

#### NOTE G - RELATED PARTY

In 2007, the Organization entered into an agreement with MNM for space and various administrative services that the Organization provided to MNM. For the years ended December 31, 2013 and 2012, approximately \$4,200 and \$19,000, respectively, was charged under the agreement. The Organization also paid for other expenses on behalf of MNM, which are to be reimbursed. At December 31, 2013 and 2012, approximately \$1,200 and \$9,000, respectively, was due from MNM for unreimbursed expenses.

#### NOTE H - FOREIGN CURRENCY TRANSLATION

The Organization has operations in the following ten African countries: Senegal, Mali, Ghana, Nigeria, Uganda, Rwanda, Malawi, Tanzania, Kenya, and Ethiopia. The foreign currency translation loss for 2013 and 2012 was \$31,010 and \$4,109, respectively. The cumulative effect of the net asset adjustment from foreign currency at December 31, 2013 is a loss of \$85,407.

# THE MILLENNIUM PROMISE ALLIANCE, INC.

## Notes to Consolidated Financial Statements December 31, 2013 and 2012

### NOTE I - COMMITMENTS

#### [1] Lease obligations:

The Organization has several lease and sublease agreements for office space, expiring through December 2015 and November 2015, respectively. The minimum future annual lease payments under these agreements are as follows:

<u>Year</u>	<u>Lease Payment</u>	<u>Sublease Income</u>	<u>Net Amount</u>
2014	\$ 561,379	\$ 342,831	\$ 218,548
2015	538,060	320,084	217,976

Gross rental expense from all lease obligations, including utilities, was approximately \$629,000 and \$612,000 for 2013 and 2012, respectively.

#### [2] Guarantee agreement:

In furtherance of its mission to support the achievement of the Millennium Development Goals, in 2012, the Organization collaborated with Soros Economic Development Fund ("SEDF") and jointly entered into a Guaranty Facility Agreement (the "Agreement") with a local bank in Kenya (the "Bank"). SEDF is an unrelated not-for-profit corporation established under the laws of Delaware whose charitable purpose includes supporting economic development in countries that are fragile, poor and have vulnerable populations. The Organization and SEDF have jointly designed and organized a lending program to be operated by the Bank to provide loans to local farmers in economically depressed rural areas of Kenya (the "Program").

Under the Agreement, the Organization has agreed to assist in the financing of the Program by issuing a first loss guarantee of 50% of the loans issued by the Bank up to a maximum of \$50,000. As collateral under the Agreement, the Organization maintains an interest bearing deposit account at the Bank. At both December 31, 2013 and 2012, cash and cash equivalents includes \$50,000 restricted under this Agreement.

#### [3] Governments:

The Organization operates in various African countries, certain of whose governments at times may become unstable. The accompanying consolidated financial statements do not contemplate any possible losses that may arise should these governments destabilize.

### NOTE J - CONCENTRATIONS

The Organization has concentrations in the following areas:

#### [1] Revenue:

A major donor contributed approximately 34% and 17% of the total revenue in 2013 and 2012, respectively.

#### [2] Contributions and grants receivable:

At December 31, 2013 approximately 52% of the contributions and grants receivable were from two major donors. At December 31, 2012, approximately 32% of the contributions and grants receivable was from one donor.

## **THE MILLENNIUM PROMISE ALLIANCE, INC.**

### **Notes to Consolidated Financial Statements December 31, 2013 and 2012**

#### **NOTE J - CONCENTRATIONS (CONTINUED)**

##### **[3] Financial instruments:**

The financial instruments that potentially subject the Organization to a concentration of credit risk are cash accounts maintained with a major financial institution in amounts in excess of federal insurance limits. Management believes that the Organization's risk of loss that might result from the possible failure of the financial institution is minimal.

#### **NOTE K- EMPLOYEE BENEFIT PLAN**

The Organization sponsors a 401(k) defined contribution pension plan covering substantially all employees who have completed 1,000 hours of service during a 12-month period and who have reached age 21. Pension expense during 2013 and 2012 was \$29,175 and \$19,590, respectively, which was paid in the same year.